



AMITY TECHNICAL PLACEMENT CENTRE

DELHI | GR. NOIDA | GURUGRAM | GWALIOR | JAIPUR | LUCKNOW | NOIDA

Campus Recruitment - 2018 Passing Out Batch

(ONLY FOR UNPLACED STUDENTS)

Company	18050 (Company Name & Ranking will be disclosed during PPT)		
Job Title	Sales & Marketing		
Eligible Degrees	MBA		
Eligible Branches	Sales and Marketing Having 4 Wheeler is Compulsory*		
Eligibility Criteria	10 th	-	No % Criteria
	12 th	-	No % Criteria
	Graduation	-	No % Criteria
	Post-Graduation	-	No % Criteria
Location	Gurgaon		
Compensation (CTC)	INR 4.5 LPA + 50K Bonus		
Roles & Responsibilities	<ul style="list-style-type: none"> Responsible for handling the sale at the prospects site Generation/ sourcing of prospects appointments for the sales Effective delivery of the sales presentations at the prospects at his location Handling the direct meetings, exhibition sales, web leads etc. Capable to handle the customer issues/ escalations effectively Good in the B2C sale Completing sales and collection targets time to time Responsible for new business development via prospecting empanel new Channel Partner qualifying the customer needs and closing the business Manage client relationship through all phases of the sales cycle Giving face to face presentations to the clients Conducts one-on-one and group sales presentations Responsible for tracking customer information, forecasts and reports Owns the revenue responsibility. 		
	<ul style="list-style-type: none"> Good Communication Proactive Self-Motivated. 		

	<ul style="list-style-type: none">• Can work Independently
How to Apply?	CLICK HERE All interested and eligible students should apply latest by Dt. 20th March 2018 by 4pm

My Best Wishes are with you!

Prof. Dr. Ajay Rana

Advisor